

Energy and Utility Industry Services

ADVISORY

Ensuring the security of supply, environmental protection, and efficiency are the key challenges for the energy and utility industry. The answers to these and other questions are complex and difficult due to the ever changing landscape of the energy and utilities industries. KPMG's Energy and Utilities practice maintains a market leading position in tackling these issues throughout the Central and Eastern European region.

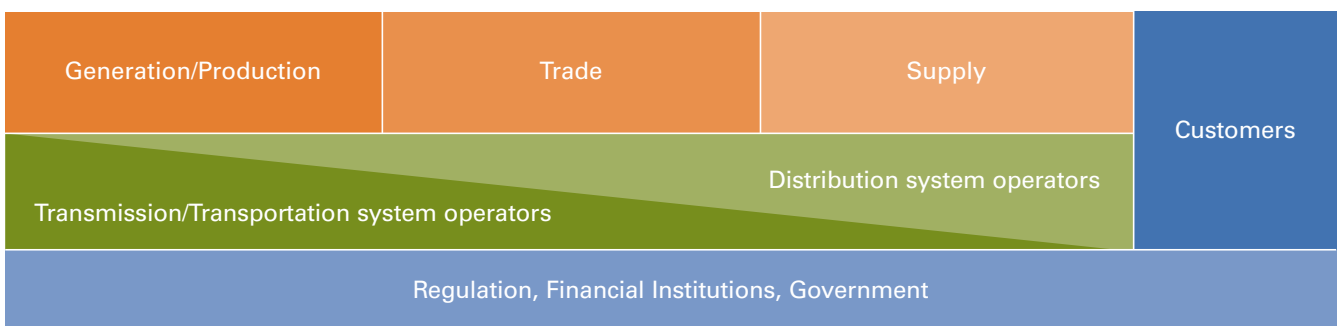


KPMG Energy and Utilities practice

The KPMG Energy and Utilities practice, which is located in Budapest, Hungary, is a KPMG Global Power & Utilities 'Center of Excellence' providing advisory services to the oil, gas, electricity and water industries throughout the entire energy supply chain, from energy producers to end consumers within the Central and Eastern European region.

Building on the resources and knowledge base of the KPMG global network of member firms, our practice has access to market information on a global and regional basis, which allows us to offer strategies to our clients on both domestic and international assignments based on international experience and detailed knowledge of the local market.

Drawing upon a wealth of experience, well-tested methodologies and the resources of local KPMG member firms in each country the KPMG Energy and Utilities practice develops industry specific, customized approaches for our clients, thus providing professional advice and support that addresses those issues and supports the strategic and transactional activities undertaken by firms operating in the energy and utilities sectors in Central and Eastern Europe.





KPMG Services

We provide complex advisory services to all of the links in the value chain, as illustrated by the following references:

- Market analysis and forecasting within the CEE energy sector
- Overview of the European regulatory regimes and industry models
- Detailed industry benchmarking studies
- Development of detailed domestic operational models and regulatory regimes
- Feasibility studies of organized electricity and natural gas trading
- Tariff structure and calculation modeling
- Assistance with national energy policy creation
- Customer segmentation, competitive product development, sales channel development
- Unbundling strategies
- Finance function and key performance indicators development
- Energy trading function development
- Maintenance function development
- Merger and acquisition planning and implementation support
- Organization development and cost optimization
- Preparation of energy procurement, tender preparation, bid evaluation, contracting support
- Financial modeling
- Support of regulatory cost reviews
- Support of capital investments and infrastructure investments, including:
 - Initial feasibility study
 - Impact study
 - License acquisition
 - Financial forecasts
 - Acquisition of financing
 - Assistance with tendering
 - Coordination with technical consultancy firms
 - Offtake strategy
 - Primary energy source procurement

Please contact:

Péter Kiss, partner

KPMG Tanácsadó Kft.

H-1139 Budapest, Váci út 99.

Tel.: +36 (1) 887-7384

E-mail: energy@kpmg.hu

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

KPMG and the KPMG logo are registered trademarks of KPMG International, a Swiss cooperative.

© 2007 KPMG Advisory Ltd., a Hungarian limited liability company and a member firm of the KPMG network of independent member firms affiliated with KPMG International, a Swiss cooperative. All rights reserved. Printed in Hungary.