

SAP advisory services

IT ADVISORY

Above and beyond conventional SAP system implementations, KPMG provides strategies for the requirements of companies and public sector institutions in relation to their integrated administration systems.

Our clients in the business sphere are often confronted with difficulties derived from their multinational environment, the at times contrasting requirements of the local company and the parent firm, local regulation provisions as well as special laws and rules which must be fulfilled and supported with the SAP system (e.g. compliance with the Sarbanes-Oxley Act, the requirements of EU legal harmonisation).

Our clients engaged in the public sector and in environments that experience regular changes in laws most often request assistance with regard to complying with the public-sector budget model and the rules of budgetary accounting, as well as translations between budgetary accounting and business accounting statements.

KPMG in Hungary has developed a wide range of services in order to be able to respond effectively to the requirements outlined above.

Our SAP advisory services provide assistance in resolving the following problems:

Service	Satisfying the following demands
Design and implementation of integrated SAP systems in the field of finance-accounting (general ledger, liabilities, receivables, asset records, treasury, controlling, consolidation, corporate management) and the supply chain (procurement, stocks, sales).	Replacement of obsolete, isolated software programmes with an integrated system; Effective IT support for a rapidly growing organisation facing ever-increasing market challenges; Prevention of data loss, duplication; Appropriate business controls and management reports; Statutory compliant software, including compliance with budgetary accounting; Suitable price/value ratio, both for small localised projects in Hungary as well as large-scale implementations.
SAP system support	External professionals to support the high level operation of the SAP system.
Advisory service related to compliance with Hungarian legislation and regulations	Corporate implementation roll-out of SAP system (based on central model); Appropriate responses to questions regarding local regulations, helping to ensure accurate knowledge of taxation and accounting rules; Compliance with regulatory framework, e.g. market liberalisation.
Optimisation of business processes in relation to SAP	Adjustment of organisation and process model to market changes; Mapping of current business processes to SAP "best practice" models.

Client advice, client project management	Reliable partner, who assists the client in directing the work of the company implementing SAP.
Quality assurance	Advisor performing quality assurance tasks in relation to company implementing SAP, checking the quality, budget and scheduling of the project, furthermore the execution of SAP functions in accordance with best practice.
System audit	Review of the (SAP) system in operation from the perspective of functionality, efficiency of use, appropriate business controls, data integrity and compliance with legal requirements.

Approach

An integrated administration system promises many benefits for managing and financial directors: simplification of processes, bringing remote subsidiary companies into the same software system, and providing up-to-date management information. IT directors on the other hand are often anxious with regard to such an undertaking, given the prolonged integration projects, the sudden surge in costs and the possible failure of projects affecting the company as a whole.

Besides making sure that they obtain a return on their investment we are aware that our clients consider a swift and simple execution to be the priority of the implementation, with one of the main issues being the choice of implementation partner. To mitigate the worries that often crop up in relation to SAP system implementations, we have elaborated a methodology that facilitates the design and monitoring of SAP implementations as well as their completion to plan, step-by-step through all phases of the project.

Methodology

Under KPMG methodology the goals of the implementation are determined by the client's business, operation and legal regulation requirements. This methodology enables clients to monitor the degree of completion of the end product in a structured manner through all stages of

the project, whilst also helping to ensure that suitable documentation can be compiled on the end product and at the end of the day a high-quality and efficient system can be put into operation.

Transfer of knowledge

Knowledge transfer is a critical factor of success in our opinion. This is why during the teamwork we typically provide assistance through training and mutual activities from the very first day, in order that our clients are well versed in all phases of the project, understand each and every activity precisely along with the decisions made, and are ready to make full use of the implemented procedures and systems.

Our staff

Implementing the system requires profound knowledge of the client's industry, the SAP product and the business processes affected. You are in need of experienced advisers who are familiar with the industry background of your company, boast many years of implementation experience, can perform process analyses in all areas of operations, define the opportunities, avoid the traps inherent in SAP implementations and can customise your system in accordance with specific requirements.

Handling specific features

Our staff have come across many special requirements from clients in their work,

and have successfully resolved tasks such as applying the changed regulations brought about by EU accession, unbundling activities in the utilities sector as prescribed by law, fulfilling requirements related to the change in financial year reporting dates, implementing SAP in accordance with budgetary accounting rules and post-implementation reviews, etc. Our staff have extensive experience in meeting the requirements outlined above, and in special issues we can rely on the support of our auditors and tax advisers.

Comprehensive advantages:

- improved business performance with a simplified structure and processes in the business fields affected;
- quantifiable benefits, particularly in terms of the supply chain;
- better quality of business data, more efficient management reporting;
- more efficient flow of data and improved communication;
- consistent process model and business information within the firm.

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